

7500 SECURITY BOULEVARD BALTIMORE, MD 21244-1850

May 10, 2000

Dear Colleague:

As you may know, the Health Care Financing Administration (HCFA) approved its first Medicare + Choice Private-Fee-For-Service plan on Monday, May 8, 2000 to the Sterling Life Insurance Company. HCFA has made available a press release, fact sheet, and Q&As addressing this issue. You may link to these documents by going to http://www.hcfa.gov/medicare/pffs.htm.

In response to the overwhelming interest this topic received at the NMEP Coordinating Committee meeting on April 26, 2000, we are pleased to offer a special educational training session on Private-Fee-For-Service on Monday, June 5, 2000 at the Loew's L'Enfant Plaza Hotel in Washington, D.C. from 8:30 a.m. to 12:30 p.m.

Enclosed is a tentative agenda outlining this session. Because seating is limited, we would appreciate your response by Tuesday, May 23, 2000. For those guests not in the Washington-Baltimore metropolitan area, we are currently researching the availability of a teleconference line. If available, these lines will be offered on a first-come, first-served basis.

In order for the meeting to be as productive as possible, we are also requesting that you forward any Private-Fee-For-Service questions you may have ahead of time to Ms. Kimberly Dawkins at kdawkins@iqsolutions.com or by telephone at (301) 984-1471, extension 349. We will provide these questions to the various presenters so they can incorporate the information into their presentations.

Thank you for your interest, and I look forward to seeing you at the meeting!

Sincerely,

Elisabeth A. Handley

Elisabeth a Handley

Director

Partnership Development Group

Enclosure

Agenda

Cc: Carol Cronin

Michael McMullan

Hank Koehler

Mary Agnes Laureno

Margaret Sparr

Janice Flaherty

Gerry Nicholson

Craig Schneider

Marjorie Finnigan

Peter Goodman

Teresa Wilson

Rita Wilson

Susan McLaughlin

Sue Lovett

Diane Kocher

Henry Tyson

Sharrion Jones